

Controlling Costs with

LIGHTING CONTROLS

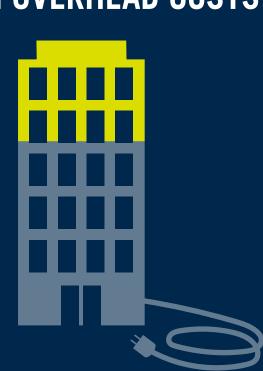
IN THE U.S.



AVERAGE OFFICE BUILDING OVERHEAD COSTS

Lighting: 35%
Space Cooling: 16%
Office Equipment: 12%
Refrigeration: 9%
Other: 9%

Ventilation: 8%
Space Heating: 6%
Water Heating: 4%
Cooking: 1%

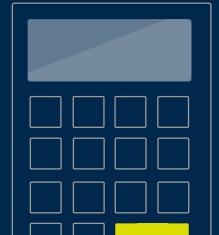


SAVINGS POTENTIAL

Lighting controls can reduce costs by up to 65%, at an energy savings of .05-.20 cents/sq. ft.



HOW MUCH COULD YOU SAVE?



How to calculate your potential cost savings per room:

Step 1: Start with the sq. ft. area of room

Step 2: Multiply X 3,000 hrs. of operation/year **Step 3:** Multiply X estimated % time unoccupied

Step 4: Multiply X 1.5 Watts/sq. ft.

Step 5: Multiply X national avg. cost/kwh

(.1074 cents)*

Step 6: Multiply X .001 = estimated \$ savings/year